

Magneto Environmental Groupe
Campus Recruitment Drive 2015 Batch
(Only M.Tech Noida Unplaced Students)

Company Name	-	Magneto Environmental Groupe
Website	-	www.magneto.in
Eligibility Criteria	-	M.Tech (Any Stream)
Designation	-	Corporate Sales Trainee
Package	-	2.5 to 3.5 LPA (Including incentive plan)

KRA for Sales Engineer:

- Introducing the company to potential clients through direct communication via telephone/meeting and emails.
- Doing Sales of Heating, Cooling, Air Purification and Environment related Products.
- Lead generation Projects.
- Meeting with architects, builders and interior designers.
- Meeting sales targets and filling in DSRs.
- Tracking Enquiries & respond via email or telecommunication (making quotations).
- Monitoring marketing activities, implementing effective strategies to maximize sales and accomplishing revenue and collection targets.
- Identifying the potential clients based on market research and feedback
- Maintaining & updating the technical documents, quality manual and standard operating procedures, as required.
- Providing guidance and insight toward the development of Product marketing plans, monitoring installations of product of various Residential & Commercial HVAC systems.
- Achieve sales activities towards meetings all objectives set by the company
- Providing sales support to other sales staff.

How to Apply?

1. If you are eligible & interested for the above mentioned job profile , kindly send your resume to tkaur2@amity.edu
2. Kindly send your resumes before **11th March 2015 by 5:00 PM**
3. Subject Line should be **“Applying for Magneto Environmental Groupe”**
4. File Name should be saved like this (First Name + Last name + Branch.Doc eg. **Anil Sharma M.Tech CSE Resume**)

My Best Wishes

Dr. Ajay S Rana
Director